

**FINAL SCHEDULE**

**Tuesday, October 7, 2025:**

- 8:30 - 11:00 **Coffee & Tea** (Ballroom Hallway)
- 8:00 - 4:30 **Maine Listings Questions & Answers** (Port of Call Room)
- 8:00 - 4:30 **Relax & Recharge Lounge** (2<sup>nd</sup> Floor – York Room)
- 9:00 - 2:00 **Professional Development Breakout Sessions** (2<sup>nd</sup> Floor – Cumberland, Kennebec, Lincoln Rooms)
- 9:00 - 12:00 **Shoreland Zone Rules and Flood Hazard Disclosure** (3 Credits – New Hampshire/Massachusetts Rooms)  
~ Colin Clark, Maine DEP & Sue Baker, Maine DACF
- 9:00 - 12:00 **Roads and Maine Real Estate** (3 Credits – Connecticut/Rhode Island/Vermont Rooms)  
~ Pete Coughlan & John Skelley, Maine Department of Transportation
- 10:00 - 6:30 **Exhibits Open** (Casco Bay Hall)
- 12:00 - 1:15 **Express Lunch** (Casco Bay Hall)
- 1:30 - 4:30 **Hot Topics 2025: Fraud, Tax Foreclosure, Revaluation** (3 Credits – Connecticut/Rhode Island/Vermont Rooms)  
~ Forrest Peterson, Esq. Old Republic National Title Insurance and Peter Lacy, Esq. Maine Revenue Services
- 1:30 - 4:30 **Reasonable Care and Diligence Core Course** (3 Credits – New Hampshire/Massachusetts Rooms)  
~ EJ Demers, Real Estate Institute of New England
- 4:30 - 6:30 **Kickoff Reception** (Casco Bay Hall)  
~ **Sponsored by Gateway Title of Maine**  
~ **Tides to Pines Vacation Rentals**
- 6:30 **Dinner on Your Own**

**Wednesday, October 8, 2025:**

- 7:00 - 9:00 **Exhibits Open** (Casco Bay Hall)
- 7:00 - 9:00 **Continental Breakfast** (Casco Bay Hall)
- 9:30 - 4:30 **Relax & Recharge Lounge** (2<sup>nd</sup> Floor – York Room)
- 8:00 - 4:30 **Maine Listings Questions & Answers** (Port of Call Room)
- 8:30 - 11:30 **"2025 Legal Updates and Forms Changes"** (3 Credits – Ballroom)  
~ Hannah McMullen, Esq. & J. Andrew Cashman, Esq.  
~ **Sponsored by Maine Community Bank**
- 9:00 - 11:00 **Coffee & Tea** (Ballroom Hallway)
- 11:45 - 1:15 **Lunch & MAR Annual Meeting @ 12:15 pm** (Casco Bay Hall)  
~ **Guest Speaker: 2025 NAR President Kevin Sears**
- 1:30 - 4:30 **Emerging Industry Issues** (3 Credits – Ballroom)  
~ Kimberly Allard, Dynamic Directions
- 6:45 - 9:00 **Officer Installation & REALTOR® of the Year Banquet** (Ballroom)  
~ **Sponsored by Aerus**
- 9:00 - 12:00 **Dancing w/DJ of Northeast Event Design** (Casco Bay Hall)  
~ **Sponsored by CMG Home Loans**

**Thursday, October 9, 2025:**

- 7:45 - 9:15 **Breakfast & Prize Drawings** (Casco Bay Hall)
- 9:00 - 11:00 **Coffee & Tea** (Ballroom Hallway)
- 9:30 - 11:30 **Maine Listings Questions & Answers** (Port of Call Room)
- 9:45 - 12:45 **The Client Focused Negotiator** (3 Credits – Connecticut/Rhode Island/Vermont Rooms)  
~ Jennifer Frost & Alan Rice, Careers in Real Estate
- 9:45 - 12:45 **Introduction to Problem Water for Home Buyers/Sellers** (3 Credits – New Hampshire/Massachusetts Rooms)  
~ Alan Bolster & Joe Mannisto, Aerus
- ~ **Attendee Name Badges ~ Sponsored by Treworgy & Baldacci**  
~ **Attendee Notebooks ~ Sponsored by Great East Title**