

**PRELIMINARY SCHEDULE**

*(Subject to Change)*

**Tuesday, October 7, 2025:**

- 8:30 - 11:00 **Coffee & Tea** (Ballroom Hallway)  
8:00 - 4:30 **Maine Listings Questions & Answers** (Port of Call Lounge)  
8:00 - 4:30 **Relax & Recharge Lounge** (2<sup>nd</sup> Floor – Room TBD)  
8:00 - 4:30 **Breakout Sessions** (2<sup>nd</sup> Floor Function Rooms TBD)  
9:00 - 12:00 **Shoreland Zone Rules and Flood Hazard Disclosure (Approved for 3 Hours CE Credit)**  
~ Colin Clark, Maine Department of Environmental Protection; Sue Baker, State NFIP Coordinator, DACF  
9:00 - 12:00 **Roads and Maine Real Estate (Approved for 3 Hours CE Credit)**  
~ Pete Coughlan, John Skelley; Maine Department of Transportation  
10:00 - 6:30 **Exhibits Open** (Casco Bay Hall)  
12:00 - 1:15 **Express Lunch** (Casco Bay Hall)  
1:30 - 4:30 **Hot Topics 2026: Fraud, Tax Foreclosure, Revaluations (Pending 3 Hours CE Credit)**  
~ Special Agent/FBI Boston, Peter Lacy, Esq. Maine Revenue Services  
1:30 - 4:30 **Reasonable Care and Diligence Core Course (Approved for 3 Hours CE Credit)**  
~ E.J. Demers, Real Estate Institute of New England  
5:00 - 6:30 **Kickoff Reception** (Casco Bay Hall)  
~ *Sponsored by Gateway Title*  
~ *Tides to Pines Vacation Rentals*  
6:30 **Dinner on Your Own**

**Wednesday, October 8, 2025:**

- 7:00 - 9:00 **Exhibits Open** (Casco Bay Hall)  
7:00 - 9:00 **Continental Breakfast** (Casco Bay Hall)  
9:30 - 4:30 **Relax & Recharge Lounge** (2<sup>nd</sup> Floor – Room TBD)  
8:00 - 4:30 **Maine Listings Questions & Answers** (Port of Call Lounge)  
8:00 - 4:30 **Breakout Sessions** (2<sup>nd</sup> Floor Function Rooms TBD)  
8:30 - 11:30 **"2025 Legal Updates and Forms Changes" (Approved for 3 Hours CE Credit - Ballroom)**  
~ Hannah McMullen, Esq. & J. Andrew Cashman, Esq.  
~ *Sponsored by Maine Community Bank*  
9:00 - 11:00 **Coffee & Tea** (Ballroom Hallway)  
11:45 - 1:15 **Lunch & MAR Annual Meeting @ 12:15 pm** (Casco Bay Hall)  
~ *Guest Speaker: 2025 NAR Officer*  
1:30 - 4:30 **Emerging Industry Issues (Approved for 3 Hours CE Credit - Ballroom)**  
~ Kimberly Allard, Dynamic Directions  
6:45 - 9:00 **Officer Installation & REALTOR® of the Year Banquet** (Ballroom)  
~ *Sponsored by Aerus*  
9:00 - 12:00 **Dancing w/DJ of Northeast Event Design** (Casco Bay Hall)  
~ *Sponsored by CMG Home Loans*

**Thursday, October 9, 2025:**

- 7:45 - 9:15 **Breakfast & Prize Drawings** (Casco Bay Hall)  
9:00 - 11:00 **Coffee & Tea** (Ballroom Hallway)  
9:30 - 11:30 **Maine Listings Questions & Answers** (Port of Call Lounge)  
9:30 - 4:30 **Breakout Sessions** (2<sup>nd</sup> Floor Function Rooms TBD)  
9:45 - 12:45 **The Client Focused Negotiator (Approved for 3 Hours CE Credit)**  
~ Alan Rice & Jennifer Frost, Careers in Real Estate  
9:45 - 12:45 **Introduction to Problem Water for Home Buyers/Sellers (Approved for 3 Hours CE Credit)**  
~ Alan Bolster, Aerus

~ *Attendee Name Badges ~ Sponsored by Treworgy & Baldacci*

~ *Attendee Notebooks ~ Sponsored by Great East Title*