

PRELIMINARY SCHEDULE

(Subject to Change)

Tuesday, October 7, 2025:

- 8:30 - 11:00 **Coffee & Tea** (Ballroom Hallway)
8:00 - 4:30 **Maine Listings Questions & Answers** (Port of Call Lounge)
8:00 - 4:30 **Relax & Recharge Lounge** (2nd Floor – Room TBD)
8:00 - 4:30 **Breakout Sessions** (2nd Floor Function Rooms TBD)
9:00 - 12:00 **Shoreland Zone Rules and Flood Hazard Disclosure** (Approved for 3 Hours CE Credit)
~ Colin Clark, Maine Department of Environmental Protection; Sue Baker, State NFIP Coordinator, DACF
9:00 - 12:00 **Roads and Maine Real Estate** (Approved for 3 Hours CE Credit)
~ Pete Coughlan, John Skelley; Maine Department of Transportation
10:00 - 6:30 **Exhibits Open** (Casco Bay Hall)
12:00 - 1:15 **Express Lunch** (Casco Bay Hall)
1:30 - 4:30 **Hot Topics 2025: Fraud, Tax Foreclosure, Revaluation** (Pending 3 Hours CE Credit)
~ Special Agent/FBI Boston, Peter Lacy, Esq. Maine Revenue Services
1:30 - 4:30 **Reasonable Care and Diligence Core Course** (Approved for 3 Hours CE Credit)
~ E.J. Demers, Real Estate Institute of New England
5:00 - 6:30 **Kickoff Reception** (Casco Bay Hall)
~ *Sponsored by Gateway Title*
~ *Tides to Pines Vacation Rentals*
6:30 **Dinner on Your Own**

Wednesday, October 8, 2025:

- 7:00 - 9:00 **Exhibits Open** (Casco Bay Hall)
7:00 - 9:00 **Continental Breakfast** (Casco Bay Hall)
9:30 - 4:30 **Relax & Recharge Lounge** (2nd Floor – Room TBD)
8:00 - 4:30 **Maine Listings Questions & Answers** (Port of Call Lounge)
8:30 - 11:30 **"2025 Legal Updates and Forms Changes"** (Approved for 3 Hours CE Credit - Ballroom)
~ Hannah McMullen, Esq. & J. Andrew Cashman, Esq.
~ *Sponsored by Maine Community Bank*
9:00 - 11:00 **Coffee & Tea** (Ballroom Hallway)
11:45 - 1:15 **Lunch & MAR Annual Meeting @ 12:15 pm** (Casco Bay Hall)
~ *Guest Speaker: 2025 NAR Officer*
1:30 - 4:30 **Emerging Industry Issues** (Approved for 3 Hours CE Credit - Ballroom)
~ Kimberly Allard, Dynamic Directions
6:45 - 9:00 **Officer Installation & REALTOR® of the Year Banquet** (Ballroom)
~ *Sponsored by Aerus*
9:00 - 12:00 **Dancing w/DJ of Northeast Event Design** (Casco Bay Hall)
~ *Sponsored by CMG Home Loans*

Thursday, October 9, 2025:

- 7:45 - 9:15 **Breakfast & Prize Drawings** (Casco Bay Hall)
9:00 - 11:00 **Coffee & Tea** (Ballroom Hallway)
9:30 - 11:30 **Maine Listings Questions & Answers** (Port of Call Lounge)
9:45 - 12:45 **The Client Focused Negotiator** (Approved for 3 Hours CE Credit)
~ Alan Rice & Jennifer Frost, Careers in Real Estate
9:45 - 12:45 **Introduction to Problem Water for Home Buyers/Sellers** (Approved for 3 Hours CE Credit)
~ Alan Bolster, Aerus

~ *Attendee Name Badges ~ Sponsored by Treworgy & Baldacci*

~ *Attendee Notebooks ~ Sponsored by Great East Title*