

Your Real Estate Experts



THE YEAR AHEAD SURVEY:

Please respond to this three-question survey and let us know about the biggest issue facing your real estate business in 2024

Complete Short Survey

NEW LEGAL FORMS IN 2024:

by MAR Legal Counsel, Hannah McMullen

There are two new forms added to the Zipforms library in 2024:



1) **Reactivation of Withdrawn Listing** This will be helpful in formalizing when the seller client wants to reactivate a withdrawn listing.

2) <u>Non-Exclusive Buyer Representation Agreement</u> (Combo)

Although we already had a Non-Exclusive Buyer Representation Agreement, this new form is a combo form which includes the Disclosed Dual Agent and Appointed Agent notice language. Please discuss with your designated broker whether your agency policy allows Non-Exclusive Agreements before using this form.

ZIPFORMS – NEW FORM EDITOR IN MARCH:

Lonewolf Zipforms is fully migrating to their updated forms editor in early March for Maine. The "Form Editor Classic" will be sunset. You have had access to the new forms editor for months (displays the editor options upon login), many members are already using, and new REALTOR® members with first time activations have not been given the option of "Forms Editor Classic" since mid-2023. Now is the time to begin transitioning to the new forms editor while you still have access to the Classic version for urgent matters.

Here are some resources to assist with the transition:

- -Quick Start Guide
- -New Form Editor Basics (3 mins)

Quick Links

Maine Association of REALTORS®

National Association of REALTORS®

Maine Listings

Maine Real Estate
Commission

Board Portal Links

Greater Bangor Association of REALTORS®

Greater Portland Board of REALTORS®

Kennebec Valley Board of REALTORS®

Maine Association of REALTORS®

- Maine Commercial Association
- MAR Only Members
- York County Council

Mid-Coast Board of REALTORS®

- Acadia Council
- Waldo County Council
- Penobscot Bay Council

Mountains to Shore Board of REALTORS®

- Androscoggin Valley Council
- Lincoln County Council
- Merrymeeting Council
- Western Maine Council

MAR Leadership

- -New Form Editor Advanced (4 mins)
- -How To Use (11 mins)



LUNCH AND LEARN-FEBRUARY 13:

Join us on **Tuesday**, **February 13th** from 12:00 to 1:00 p.m. as we host Thatcher Butcher, President of KSB Builders. KSB Builders is the only modular manufacturer of homes in Maine, located in South Paris. Grab some lunch and join us via Zoom to learn more! Bring your questions too.

Register Now!

CONTINUING EDUCATION REMINDER:

Check first, click renew last! BEFORE you renew your real estate license BE SURE that you have completed the correct mandatory core course and have completed 21 continuing education credit hours based on the date of your renewal. Please contact the Maine Real Estate Commission (207.624.8521) if you have any questions BEFORE you renew. Fines begin at \$750. For additional information visit here

MREC POSITION OPENING:

The Maine Real Estate Commission has asked us to share that they have a job opening for a Field Investigator at the MREC. View the job description here

MAINE LISTINGS NEWS:

Click on the links below to learn about:



President
Paul McKee
President Elect
Jeff Harris
First Vice President
Judy Oberg
Treasurer
Eric Flynn
Chief Executive Officer
Suzanne Guild

Last Issue: January 25
Some content may be commercial in nature.







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Maine Association of REALTORS $\mathbin{\rlap/ \, }$ | 19 Community Drive, Augusta, ME 04330

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