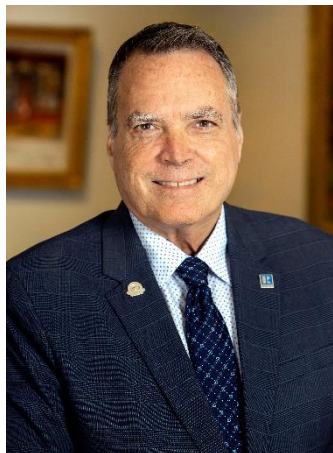


Meet Paul McKee
2024 Maine Association of REALTORS® President



Why did you begin a career in the real estate industry? My parents bought and sold homes many times while I grew up, 14 actually. We had four homes in eleven years in Marblehead, MA, even moving across the street from house number 89 to number 90. The seed was planted! I started my real estate career in October of 2003 after being approached by my cousin John Hatcher to consider joining his team. 20 years later here we are!

What was your first transaction? My first closing occurred about 45 days after joining Keller Williams Realty and it was a 2-unit in Biddeford.

What has been your favorite transaction? My favorite transaction occurred this year, a single-family home in Gorham, for a couple I had been working with for almost three years and 22 offers later. They had limited funds and needed financing like most people, but in this challenging market, it made it harder to compete and be successful. The day of closing, watching the buyers receive the keys to their first home, was certainly one of the most gratifying moments in all my years!

What is something people may not know about you? I was adopted and ended up finding my birth mother who lived in Greene, ME at the time when I was 33 years of age, only to find out that I also had a sister who was older and living in Alaska. The resemblance was amazing when we first met in person, and the story was as well.

What led you to the Presidency of the Maine Association of REALTORS® (MAR)? Honestly, my peer's nomination. I had served as President of the Greater Portland Board of REALTORS® in 2016 and remained a GPBR Director through 2018. At that point I thought I was done with future leadership roles in real estate, until I answered a call from former MAR President Pete Harrington, asking me to interview. Apparently, that was the moment that led to where I am today. I must say, I am grateful for the opportunity to serve you all and honored and humbled to work together in this ever-changing environment of real estate. The opportunities we have in front of us are exciting!

What would you like members to know about MAR? First and foremost, MAR's staff and the Association Executives do a fabulous job for us and rarely see, nor seek, gratitude. They work tirelessly on our behalf to make things easier and better for us all. We need to appreciate what we have with our talented people. Embrace change since it is always coming and learn more about what MAR and Maine Listings have to offer. Too many times we ignore the tools we have in front of us that are easy to access.

What is your plan for MAR for 2024? My desire is to see us continue to move forward and grow as an organization, develop stronger systems and tools that we have in place, continue to be a strong voice for private property rights and ownership, create solutions to our housing needs, and help every agent become the best they can be. We are all on the same team!

What would you like members to know about the National Association of REALTORS® (NAR)?

The National Association of REALTORS® is the largest trade association in America, and as such, has 98+ committees that REALTORS® can become involved with. NAR lobbies for us at a national level protecting private property and ownership rights, fair housing, flood insurance, lender fees, taxation, and so much more. Agents should take the time to explore the NAR website, learn more about what they offer us, and take advantage of those member benefits.

How do you relax and unwind? Sometimes the best way for me to relax is to be on the go. I enjoy going to the gym, traveling, bowling, water and snow skiing, golf, movies, reading and eating out. At home I enjoy time with the grandkids and reading.

Where's your favorite place in Maine? Maine is too great to have a favorite place, but with our diverse offerings and rural settings, being outdoors somewhere in Maine is a winner. How can any of us go wrong enjoying Maine with our beaches, lighthouses, cities, towns and villages, hunting and fishing locals, restaurants, gift shops, mountains, lakes, rivers and streams, oceans and bays?! We are blessed to live in such a great state, and it is all my favorite.

How can members be in contact with you? I'm fairly easy to get a hold of, via looking me up on the MLS, clicking on the email link in MAR E-News, or calling directly. I may not always be available when you reach out, but I will always respond as quickly as possible. I look forward to hearing from you!