
MAR Annual Convention & Trade Show
CSI ~ Communicate, Socialize & Innovate
October 3-5, 2023 | Samoset Resort, Rockport

PRELIMINARY SCHEDULE

(Subject to Change)

Monday, October 2, 2023

Time TBD Community Service Project ~ Riding with the Brand

Tuesday, October 3, 2023:

- 7:00 - 11:00 **Coffee & Tea** (Knox County Hallway)
~ Sponsored by *REALTOR.com*
- 8:00 - 4:30 **Maine Listings Questions & Answers** (Penobscot Bay Room)
- 8:00 - 4:30 **Relax & Recharge Lounge** (Schooner Room)
- 9:00 - 12:00 **“Buyer Relationships Core Course (LIVE)”** (3 Credits ~ Bay Point Ballroom)
~ *Rebecca Mann*
- 9:00 - 12:00 **“Hot Topics in 2023”** (3 Credits ~ Knox County Ballroom)
~ *Benjamin Averill & Hilary Gove; Paul Howe, Chris Linder & Dina Yacoubagha and Hannah King, Esq.*
- 10:00 - 5:30 **Exhibits Open** (State of Maine Hall)
- 12:00 - 1:15 **Express Lunch** (State of Maine Hall)
- 1:30 - 4:30 **“Environmental Considerations in Real Estate Transactions”** (3 Credits ~ Knox County Ballroom)
~ *Robert Shannon, John Bucci & Susanne Miller*
- 1:30 - 4:30 **“Fighting Wire Fraud (3 Hour)”** (3 Credits ~ Bay Point Ballroom)
~ *Shannon Brandy & Hunter Butler*
- 6:00 - 9:00 **Kick-Off Pizza Party on the Patio**
~ Sponsored by *CMG Home Loans*
~ Sponsored by *Great East Title*
~ Sponsored by *Maine Savings FCU*
~ Sponsored by *Treworgy & Baldacci*

Wednesday, October 4, 2023:

- 7:00 - 9:00 **Exhibits Open** (State of Maine Hall)
- 7:00 - 9:00 **Continental Breakfast** (State of Maine Hall)
- 9:30 - 4:30 **Relax & Recharge Lounge** (Schooner Room)
- 8:30 - 4:30 **Maine Listings Questions & Answers** (Penobscot Bay Room)
- 8:30 - 11:30 **“Real Estate Karma - Unethical, Illegal or Just Plain Rude”** (3 Credits ~ Knox County Ballroom)
~ *National Educator Trista Curzydlo*
~ Sponsored by *Vacasa Vacation Rentals*
- 9:00 - 11:00 **Coffee & Tea** (Knox County Hallway)
~ Sponsored by *Gateway Title of Maine*
- 11:45 - 1:15 **Lunch & MAR Annual Meeting @ 12:15 pm** (State of Maine Hall)
~ Guest Speaker from the *National Association of REALTORS®*
~ Sponsored by *Camden National Bank*
- 1:30 - 4:30 **“2023 Legal Updates and 2024 Forms Changes”** (3 Credits ~ Knox County Ballroom)
~ *Hannah McMullen, Esq. & J. Andrew Cashman, Esq.*
~ Sponsored by *Bangor Savings Bank*
- 6:45 - 9:00 **Officer Installation & REALTOR® of the Year Banquet** (Knox County Ballroom)
~ Sponsored by *Skowhegan Savings Bank*
- 9:00 - 12:00 **Dancing w/DJ of Northeast Event Design** (State of Maine Hall)

Thursday, October 5, 2023:

- 7:00 - 11:00 **Coffee & Tea** (Knox County Hallway)
~ Sponsored by *First National Bank*
- 7:45 - 9:15 **Breakfast & Prize Drawings** (State of Maine Hall)
- 9:30 - 11:30 **Maine Listings Questions & Answers** (Penobscot Bay Room)
- 9:45 - 12:45 **“Lending ~ Available Programs, Property Eligibility & Appraisal Modernization”**
~ *Bob Staab, Lisa McKenna & Bob Strong* (3 Credits ~ Bay Point Ballroom)
- 9:45 - 12:45 **“Pretty Good House – Understanding Energy Efficiency for Existing Structures”**
~ *Emily Mottram, RA* (3 Credits ~ Knox County Ballroom)