



### **MAR CONVENTION:**

Save the dates! CSI – Communicate, Socialize & Innovate (the MAR Convention) will be an in-person event October 3-5 at the Samoset Resort in Rockport. The preliminary convention schedule and registration details will be posted on the MAR website in mid-July. **Convention registration will open at 9:00 a.m. on August 2.**

### **MAR FORMS 2023 - MEMBER REVIEW PERIOD UNTIL JULY 11:**

After reviewing all member requests for changes to MAR forms for 2023, the MAR Contract Review Committee has made its preliminary recommendations. The next step is for member review before the recommendations go back to the Contract Review Committee and then to the MAR Board of Directors for approval. Please review and offer any comments on the proposed changes to [Suzanne](#) by end of day July 11. [Proposed changes \(highlighted in yellow\) can be accessed here](#)



### **CONTINUING EDUCATION REMINDER:**

BEFORE you renew your real estate license BE SURE that you have completed the correct mandatory core course and have completed 21 continuing education credit hours based on the date of your renewal. Please contact the Maine Real Estate Commission (207.624.8521) if you have any questions BEFORE you renew. Fines begin at \$750. Check first, click renew last! For additional information: [Click Here](#)

### **INFOGRAPHIC TO SHARE:**

Take a look and share this infographic [“Working with a REALTOR®”](#)

## Quick Links

[Maine Association of REALTORS®](#)

[National Association of REALTORS®](#)

[Maine Listings](#)

[Maine Real Estate Commission](#)

## Board Portal Links

[Greater Bangor Association of REALTORS®](#)

[Greater Portland Board of REALTORS®](#)

[Kennebec Valley Board of REALTORS®](#)

[Maine Association of REALTORS®](#)

- Maine Commercial Association
- MAR Only Members
- York County Council


[Mid-Coast Board of REALTORS®](#)


- Acadia Council
- Waldo County Council
- Penobscot Bay Council


[Mountains to Shore Board of REALTORS®](#)


- Androscoggin Valley Council
- Lincoln County Council
- Merrymeeting Council
- Western Maine Council


## MAR Leadership


**Working with a REALTOR®** 


 **NEGOTIATE** - The terms of the purchase or sale including concessions and/or repairs

**NETWORKING** - Let your REALTOR® communicate from within his/her network of fellow REALTORS® to help match you with the right home or potential buyer for your home! 


**CONTRACT** - Provides, assists and delivers contracts between you and the buyer/seller 


**RESEARCH** - Provides market research on neighborhoods, schools, local amenities, and taxes. 



**MLS** - Increased marketing exposure and access to a larger available inventory 


 **CODE OF ETHICS** - REALTORS® are held to a higher standard of practice, and vow to advocate for their clients every step of the transaction


**GUIDANCE** - Specialized education and training allows your REALTOR® to better assist you in the home buying & selling process

**SHOWINGS** - Coordinates private, safe and secure property viewings 

**COMPS** - Analyze statistics & comparable property values to target the right asking or selling price for your home 

 **INSPECTIONS** - Coordinates all requests for inspections, appraisals and other services as needed throughout the transaction 

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Some content may be commercial in nature.

**Connect with us!**

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