

**Meet Carmen McPhail**  
**2023 Maine Association of REALTORS® President**



**Why did you begin a career in the real estate industry?** My husband needed a personal assistant, and we had small children, so it was convenient.

**What was your first transaction?** Too long ago to remember! I worked for over 5 years as a licensed assistant before doing anything “on my own”.

**What has been your favorite transaction?** Selling an off-grid home for an eighty- year-old woman so she could live in town.

**What is something people may not know about you?** I love to fly fish with my husband.

**What led you to the Presidency of the Maine Association of REALTORS® (MAR)?**

I started on the Board of Directors for the Greater Bangor Association of REALTORS® (GBAR) and then took on the Treasurer position which led to being elected President of GBAR. The vision and insight of others led me to Maine Association of REALTORS® leadership. An MAR Nominating Committee invited me to apply and interview. They asked me to serve - I said yes – and the REALTOR® membership elected me.

**What would you like members to know about MAR?** The MAR staff professionals and Suzanne really are here for all of us! MAR does more behind the scenes than you know or can imagine. They advocate for us, our industry, and our clients EVERY DAY!!!

**What is your plan for MAR for 2023?** I want to lead Maine REALTORS® with an attitude of service. I would love to see what REALTORS® do in their own communities and build upon it, expand it, and show our customers and clients all that we do outside of the real estate transaction.

**What would you like members to know about the National Association of REALTORS® (NAR)?**

NAR is the most impressive (and largest) trade organization in the U.S., and they focus on preserving land/property ownership and private property rights every day. They also WANT and NEED input from state and local associations and REALTOR® members to forge a better future for our industry.

**How do you relax and unwind?** My idea of relaxation is to take off for a couple of days and unplug – no computer, no phone, no TV – just a body of water, my husband, and (hopefully) some good sized brookies.

**Where's your favorite place in Maine?** Nesourdnahunk Lake in T4 R10

**How can members be in contact with you?** I respond to most forms of communication. I check texts and emails frequently and try to answer my phone unless I am with a client or out of any service area. Voicemail is iffy where I work some days so harder for me to respond to that in a timely way. I am not always responsive to Messenger or FB posts as I don't check these daily. You can reach me at [carmen@lifestylepropertiesme.com](mailto:carmen@lifestylepropertiesme.com) or 207-290-0371. Please contact me - I look forward to connecting!