

MAR ANNUAL MEETING:

The 2021 MAR Annual Membership Meeting will be held on Wednesday, October 6, during the virtual MAR Convention beginning at 11:00 a.m. with special guest, NAR President Charlie Oppler. The action item is the election of 2022 officers for the Maine Association of REALTORS®. All REALTOR® members are invited to attend the online Annual Meeting and convention programming. First step is to register for the convention (no cost) and you will receive a Zoom connection link prior to October 6 (see below).

PROPOSED SLATE OF 2022 OFFICERS:

- President: **Madeleine Hill** (Roxanne York Real Estate, Bailey Island)

- President Elect: **Carmen McPhail** (United Country Lifestyle Properties of Maine, Lincoln)

- First Vice President: **Paul McKee** (Keller Williams Realty; Portland)

- Treasurer (continuing term): **Sherri Dunbar** (Tim Dunham Realty, Wiscasset)

MAR CONVENTION (virtual) – OCTOBER 5-7: REGISTRATION DEADLINE IS MONDAY, OCTOBER 4 AT NOON

Join us when you can for top-notch national speakers each day! The virtual format is flexible – during the morning sessions, come and go as your schedule allows (you won't be on camera) – but you must register to receive a convention connection link.

Registration is open until noon on Monday, Oct. 4! Login to register <u>here</u>.

Join us for 50-minute, no cost mini-sessions on October 5-7 featuring these national speakers:

Jackie Leavenworth: "Low Inventory to High Opportunity: How to Thrive in This Market" <u>Trista Curzydlo:</u> "It's 2 a.m. Do You Know What Your Data is Doing?"

Quick Links

Maine Association of REALTORS®

National Association of REALTORS®

Maine Listings

Maine Real Estate Commission

Board Portal Links

<u>Greater Bangor Association</u> of REALTORS®

<u>Greater Portland Board of</u> <u>REALTORS®</u>

Kennebec Valley Board of REALTORS®

Maine Association of REALTORS®

- Maine Commercial Association
- MAR Only Members
- York County Council

Mid-Coast Board of REALTORS®

- Acadia Council
- Mid-Coast Council
- Penobscot Bay Council

Mountains to Shore Board of REALTORS®

- Androscoggin Valley Council
- Lincoln County Council
- Merrymeeting Council
- Western Maine Council

<u>Chandra Hall:</u> "Conversion Scripts that Work" <u>Marc Cunningham:</u> "Formulas for Working with Real Estate Investors" <u>Kimberly Allard:</u> "ZipForms Tips"

MAR is also offering two 3-hour continuing education courses (\$20/each). Attendance for the full 3 hours is required for CE credit.

 <u>Amy Buchas Lavoie:</u> "Understanding and Preventing Racial Bias in Real Estate"
<u>Hannah McMullen, Esq. and Andy Cashman, Esq:</u>
"2021 Legal Updates and 2022 Forms Changes"

<u>Click here</u> to view the schedule and to register.

If you need registration assistance (i.d. and password) please contact: elisabeth@mainerealtors.com

GIFT CARDS GIVE-AWAY:

To be eligible for the MAR Convention gift-cards giveaway (all to be awarded on October 7), there are four must-attend sessions, so mark your calendars!

- October 5 from 9:30 10:00 a.m.
- October 6 from 9:30 10:00 a.m.
- October 6 from 11:00 noon
- October 7 from 9:30 10:00 a.m.

THANK YOU TO OUR 2021 CONVENTION SPONSORS!

The support of these industry partners is most appreciated!

Double Gold Sponsor – <u>Skowhegan Savings Bank</u> Gold Sponsor – <u>Bangor Savings Bank</u> Gold Sponsor – <u>CUSO Home Lending</u> Bronze Sponsor – <u>Bar Harbor Bank & Trust</u>

NO DESIRE TO RUN OR WALK A 5K? DONATE INSTEAD!

MAR is hosting a virtual 5K with proceeds split evenly between the Maine Association of REALTORS® Foundation and NAR's REALTORS® Relief Foundation. Run or walk from wherever you are and on your own schedule -- or **choose to "Donate" only** and support the Foundations from your comfy couch. The finish line is October 4.

To learn more and to register (\$25 + nominal processing fee): <u>Click Here</u>

BUYER LOVE LETTERS:

View this 4-minute video from NAR to learn about

MAR Leadership

President Aaron Bolster President Elect Madeleine Hill First Vice President Carmen McPhail <u>Treasurer</u> Sherri Dunbar <u>Chief Executive Officer</u> Suzanne Guild

Last Issue: September 22

Some content may be commercial in nature.

potential Fair Housing implications and best practices when it comes to "buyer love letters".

LIGHTBULB RECYCLING:

Lighting manufacturers, through their trade association the National Electrical Manufacturers Association (NEMA), developed lamprecycle.org to provide a onestop source of information about recycling lamps (the term used in the lighting industry to refer to all types of light bulbs). To learn more: <u>Click Here</u>

For Maine-specific info: Click Here

MASS EMAIL DISTRIBUTION REMINDER:

Make sure that your mass e-mail communications comply with the FTC's CAN-SPAM requirements, including instructions on how recipients can opt-out of future communications. Please honor the opt-out requests promptly. For additional guidance: <u>Click Here</u>

MAINE LISTINGS NEWS:

- Free upcoming Flexmls webinars
- Free upcoming ShowingTime webinars
- REALTOR Safety Resources
- Rules & Regulations Quick Refresher Series
- Flexmls Tip of The Week

Here is the link



Maine Association of REALTORS® 19 Community Dr | Augusta, ME 04330 Tel: (207) 622-7501 | Fax: (207) 623-3590 Email: <u>info@mainerealtors.com</u>

