



MAINE ASSOCIATION OF REALTORS®

Your Real Estate Experts

SALES DOWN AND VALUES UP IN AUGUST:

In a press release to the media today, Maine home sales decreased -4.76% comparing August 2021 to August 2020. The median sales price (MSP) was \$310,000, a 14.81% increase in that same time period. NAR reports that existing home sales were down and values were up nationally, and in the northeast, comparing August 2021 to August 2020.

For more information, view the press release here: [Click Here](#)

FAIR HOUSING RESOURCES:

Commit to taking a positive approach to fair housing practices and follow the spirit and the letter of the fair housing laws. Check out the MAR website for a collection of fair housing resources: [Click Here](#)

MAR CONVENTION (virtual) – OCTOBER 5-7:

Registration is open! Login to register [here](#).

These sessions are come-and-go as you please. Join us for 50-minute, no cost mini-sessions on October 5-7 featuring these national speakers:

- **Jackie Leavenworth:** “Low Inventory to High Opportunity: How to Thrive in This Market”
- **Trista Curzydlo:** “It’s 2 a.m. Do You Know What Your Data is Doing?”
- **Chandra Hall:** “Conversion Scripts that Work”
- **Marc Cunningham:** “Formulas for Working with Real Estate Investors”
- **Kimberly Allard:** “ZipForms Tips”

MAR is also offering two 3-hour continuing education courses (\$20/each). Attendance for the full 3 hours is required for CE credit.

- **Amy Buchas Lavoie:** “Understanding and Preventing Racial Bias in Real Estate”
- **Hannah McMullen, Esq. and Andy Cashman, Esq.:** “2021 Legal Updates and 2022 Forms”

Quick Links

[Maine Association of REALTORS®](#)

[National Association of REALTORS®](#)

[Maine Listings](#)

[Maine Real Estate Commission](#)

Board Portal Links

[Greater Bangor Association of REALTORS®](#)

[Greater Portland Board of REALTORS®](#)

[Kennebec Valley Board of REALTORS®](#)

[Maine Association of REALTORS®](#)

- Maine Commercial Association
- MAR Only Members
- York County Council

[Mid-Coast Board of REALTORS®](#)

- Acadia Council
- Mid-Coast Council
- Penobscot Bay Council

[Mountains to Shore Board of REALTORS®](#)

- Androscoggin Valley Council
- Lincoln County Council
- Merrymeeting Council
- Western Maine Council

Changes”

Read the course details [here](#).

[Click here](#) to view the schedule and to register.

If you need registration assistance (i.d. and password) please contact: elisabeth@mainerealtors.com

GIFT CARDS GIVE-AWAY:

To be eligible for the MAR Convention gift-cards giveaway (all to be distributed on October 7), there are four must-attend sessions, so mark your calendars!

- October 5 from 9:30 – 10:00 a.m.
- October 6 from 9:30 - 10:00 a.m.
- October 6 from 11:00 - noon
- October 7 from 9:30 – 10:00 a.m.

THANK YOU TO OUR 2021 CONVENTION SPONSORS!

The support of these industry partners is most appreciated!

Double Gold Sponsor – [Skowhegan Savings Bank](#)

Gold Sponsor – [Bangor Savings Bank](#)

Gold Sponsor – [CUSO Home Lending](#)

Bronze Sponsor – [Bar Harbor Bank & Trust](#)

For additional sponsorship opportunities, please contact tanya@mainerealtors.com

FOUNDATIONS 5K!

MAR is hosting a virtual 5K with proceeds split evenly between the Maine Association of REALTORS® Foundation and NAR’s REALTORS® Relief Foundation. Run or walk from wherever you are and on your own schedule -- or choose to “Donate” only and support the Foundations from your comfy couch. The finish line is October 4.

To learn more and to register (\$25 + nominal processing fee): [Click Here](#)

SEPTEMBER IS REALTOR® SAFETY MONTH:

[Here are some tips](#) to be #cybersmart and cyber-safe from the U.S. Department of Homeland Security.

REFERENDUM ELECTION NOVEMBER 2:

Maine’s next referendum election is November 2 with three questions on the ballot 1) a Citizens Initiative question; 2) a bond issue; and a 3) Maine Constitutional amendment. To learn more and view the questions:

[Click Here](#)

MAR Leadership

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Last Issue: September 17

Some content may be commercial in nature.

HOW TO REQUEST AN ABSENTEE BALLOT:

Ballots become available 30 days prior to the election but can be requested now. To learn about absentee voting and electronically request your own ballot to be mailed to you in advance of the November 2 Referendum Election, [click here](#).

REALTORS® ARE GOOD NEIGHBOR

VOLUNTEER DAYS:

Join REALTORS® from across the country between September 28 and October 3 as we give back! Together, we can make a real difference as we serve our neighbors and strengthen our communities.

[Learn more here](#).

HAPPY FIRST DAY OF AUTUMN!



Maine Association of REALTORS®

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