## orki ASSOCIATION R **REAL** Your Real Estate Experts

NEGOTIATE - The terms of the purchase or sale including concessions and/or repairs

**NETWORKING - Let your REALTOR®** communicate from within his/her network of fellow REALTORS® to help match you with the right home or potential buyer for your home!

**CONTRACT** -**Provides, assists** and delivers contracts between you and the buver/seller

**RESEARCH - Provides market** research on neighborhoods, schools, local amenities, and taxes.



**MLS - Increased** marketing exposure and access to a larger available inventory

CODE OF ETHICS - REALTORS® are held to a higher standard of practice , and vow to advocate for their clients every step of the transaction

**SHOWINGS**-Coordinates private, safe and secure 8.... property viewings

**COMPS - Analyze statistics &** comparable property values to target the right asking or selling price for your home

training allows vour **ŘEALTOR®** to better assist you in the home buying & selling process

**GUIDANCE** -

education and

Specialized



**INSPECTIONS - Coordinates all requests for** inspections, appraisals and other services as needed throughout the transaction





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