

What is GRI?

GRI (Graduate, REALTOR® Institute) is the first of the professional designations available to members of the National Association of REALTORS®. Its comprehensive curriculum is designed to give the student a broad spectrum of all aspects of real estate brokerage, with an emphasis on residential sales.

The designation is earned by students who have successfully completed the course of study, which takes approximately 96 clock hours. The curriculum is divided into six, two-day sessions (modules). Certain modules may have alternative ways to meet the criteria – such as a challenge exam or other completion of another related course. Please see the MAR website at <http://www.mainerealtors.com>, then GRI, to get the list of options.

Approximately 80% of the curriculum is prescribed by NAR; the remaining 20% is left to the individual state's discretion, allowing the various GRI programs to adapt to specific concerns in their area.

Why GRI?

Any real estate professional who plans on being in the business more than two years should make GRI part of their own professional growth plan. The GRI designation is often a prerequisite for more specialized designations in the real estate industry.

The GRI designation is maintained by remaining a member in good-standing with the REALTOR® organization, without additional fees.

Frequently Asked Questions

- You are not required to take these sessions in any order;
- When you have successfully completed all six sessions, you will have earned the GRI designation;
- Maine GRI is awarded for classes taken in the past through Tri-State or presently through Maine GRI. ABR and CRS courses that qualify may be taken through any sponsor;
- Completion of the Associate Broker courses qualify for GRI-102, not solely obtaining the license.