



Maine Association of REALTORS®
2011 Annual Convention & Trade Show
October 4 - 6, 2011
Samoset Resort, Rockport

Preliminary Schedule of Events (subject to change)

Earn continuing education, plus GRI-104 (by completing all courses in yellow)

Earn up to 16 hours continuing education credit

Convention dress is business casual for meetings and cocktail attire for Wednesday banquet



#MAR11

Tuesday, October 4, 2011

- 8:30 - 11:30 "Code of Ethics" (Geoff MacLean) – 3 credits
- 9:00 - 12:00 "Deeds, Descriptions and Due Diligence" (Arthur Gary) – 3 credits
- 11:30 - 1:00 Express Lunch
- 11:30 - 1:30 Exhibits Open
- 11:30 - 2:00 Caricatures in the Exhibit Hall (onsite lottery to determine order of photos)
- 1:00 - 5:00 "Turning Red Flags to Green" (Alan Mooney) – 4 credits
- 2:00 - 5:00 "REALTOR® Safety: RAD Instruction & Training" – 0 credits (*Sponsored by the Amy St. Laurent Foundation*)
- 5:00 - 6:30 Exhibits Open & Cocktail Reception
- 6:00 - 8:00 "Renovation Lending" (Mike DeRaspe, NMLS#470264) – 2 credits
Dinner on Your Own
- 8:30 - 11:30 "Put Your Game Face On": Dancing with DJ (optional: dress in sports team or other "game" attire) and Game Night activities (foosball, air hockey, ping pong, etc.)

Wednesday, October 5, 2011

- 7:00 - 9:00 Exhibits Open – Sponsor & Exhibitor Appreciation Continental Breakfast
- 8:30 - 10:30 "Legal Update - 2011" (Linda Gifford) – 2 credits
- 10:45 - 12:00 "What's Your Serengeti?" (National Speaker Stefan Swanepoel) – 0 credits
- 12:15 - 1:30 Lunch with NAR President Moe Veissi
- 2:00 - 5:00 Intermediate Social Media (National Speaker Matthew Ferrara) – 2 credits
- 2:00 - 5:00 "Residential Efficiency–Application of Energy Audits and Ratings" (Aaron Despres & Hugh Savage) – 3 credits
- 5:00 - 6:30 Hospitality Suites Open
- 6:45 - 9:00 REALTOR® of the Year & MAR Officer Installation Banquet
- 9:00 - 12:00 Dancing with the Tony Boffa Band

Thursday, October 6, 2011

- 8:00 - 9:15 Breakfast & Grand Prize/Board Prize Drawings
MAR Annual Meeting – 8:30 a.m.
- 9:30 - 12:30 "Promoting Public Confidence Core Course" (Ed Getty) – 3 credits
- 9:45 - 11:45 "Changes to MAR Standard Forms – 2012" (Linda Gifford) – 2 credits

Must take ALL courses highlighted in yellow to meet requirements for GRI module (no partial credit)

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